

# **GUIDE**

# PROFESSIONAL OBLIGATIONS WITH REGARD TO THE FIGHT AGAINST MONEY LAUNDERING AND TERRORIST FINANCING

- FOR THE DEALERS IN GOODS -

This guide is purely indicative

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#### **Preface**

In order to prevent and raise awareness among professionals subject to the 2004 AML/CFT Law, the AED, as the supervisory authority for persons trading in goods making or receiving payments in cash in an **amount of EUR 10,000 or more** (dealers in precious metals and stones, jewelers, luxury goods dealers, watchmakers, new and used dealers, etc.), has decided to provide them with a guide to help them comply with their AML/CFT obligations.

**The guide is of an indicative nature**, describing the minimum requirements to be complied with by dealers in goods.

The purpose of this guide is, above all, to raise awareness among professionals about the risks of money laundering and terrorist financing they may encounter in the above-mentioned sectors of activity, but also to provide guidance to the concerned professionals to enable them to avoid transactions linked to a risk of money laundering and terrorist financing, which could engage their responsibility.

This risk can be avoided by respecting AML/CFT obligations and more particularly the **IDENTIFICATION OF THE CUSTOMER AND OF THE BENEFICIAL OWNER.** 

As a supervisory authority, the AED carries out its mission at two levels:

- on a preventive level and,
- on a repressive level.

Through this guide, the AED wishes to strengthen its approach in its AML/CFT prevention and awareness-raising mission in order to rebalance the lack of information leading to the commission of money laundering and terrorist financing offences.

Professionals can draw inspiration from this guide, but still have to adapt their internal AML/CFT procedures according to the size, the activity of the company and the nature of its customers.

MAKING A COPY-PASTE OF THIS GUIDE WILL NOT BE ACCEPTED AS AN INTERNAL PROCEDURE OF THE PROFESSIONAL.

For more information, it is recommended to consult the New AED website under the heading "Blanchiment"<sup>1</sup>.

<sup>&</sup>lt;sup>1</sup> https://pfi.public.lu/fr/blanchiment.html

#### **Acronyms**

AED Registration, Duties, Estates and VAT Authority

Administration de l'Enregistrement, des Domaines et de la TVA

AML/CFT<sup>2</sup> Anti-Money Laundering and Counter Terrorist Financing

Lutte contre le blanchiment et le financement du terrorisme (LBC/FT)

BO Beneficial owner

Bénéficiaire effectif

CHIDA Turnover/ Sales revenue

Chiffre d'affaires

FATF Financial Action Task Force

Groupe d'Action Financière (GAFI)

FIU Financial Intelligence Unit

Cellule de Renseignement Financier (CRF)

KYC Know Your Client

NRA National risk assessment

Evaluation nationale des risques

OECD Organisation for Economic Co-operation and Development

Organisation de coopération et développement économiques (OCDE)

PEP Politically Exposed Person

Personne politiquement exposée (PPE)

RBA Risk based approach

Approche basée sur les risques

RBO Law establishing a Register of Beneficial Owners

Loi instituant un Registre des bénéficiaires effectifs

RCS Trade and Companies Register

Registre de Commerce et des Sociétés

RFT Register of Fiduciary Contracts and Trusts (for legal arrangements)

Registre des fiducies et des trusts

<sup>&</sup>lt;sup>2</sup> The Law of 12 November 2004, as amended.

SAF Anti-Fraud Unit

Service Anti-Fraude

STR Suspicious Transaction Report

Déclaration d'Opération Suspecte (DOS)

## Introduction

In accordance with articles 2-1 (8) and 2 (1) (15<sup>3</sup>), the AED is the supervisory authority for persons trading in goods, only to the extent that payments are made or received in cash in an amount of **EUR 10,000** or more, whether <u>the transactions</u> or <u>series of transactions</u> are executed in a single operation or in several operations which appear to be linked.

<sup>&</sup>lt;sup>3</sup> http://data.legilux.public.lu/file/eli-etat-leg-loi-2021-02-25-a158-jo-fr-pdf.pdf

#### What is money laundering<sup>4</sup>?

Money laundering is the operation which consists in concealing, by any means, the origin of funds acquired illegally in criminal activities (sale of arms, prostitution, drug trafficking, corruption, extortion, etc.) in order to reinvest them in legal activities. In addition, it compromises the integrity of legitimate financial institutions and systems and provides organized crime with the funds necessary to undertake other criminal activities.

#### **Placement**

deposit criminal proceeds into the financial system

#### Layering

conceal the criminal origin of proceeds

#### Integration

 create an apparent legal origin for criminal proceeds and use those proceeds for personal benefit

#### What is terrorist financing<sup>5</sup>?

Terrorist financing is the deliberate and unlawful provision or collection by any means, directly or indirectly, unlawfully and intentionally, of funds, values or property of any kind for carrying out terrorist activities. This may involve the raising of funds from both legal sources, such as personal donations and profits from businesses or charities, and from criminal sources, such as drug trafficking, smuggling, fraud, etc.

<sup>&</sup>lt;sup>4</sup> Article 1 (1) of the 2004 AML/CFT Law, as amended.

<sup>&</sup>lt;sup>5</sup> See article 135-5 (1) and (3) (L. 26 December 2012) of the Penal Code.

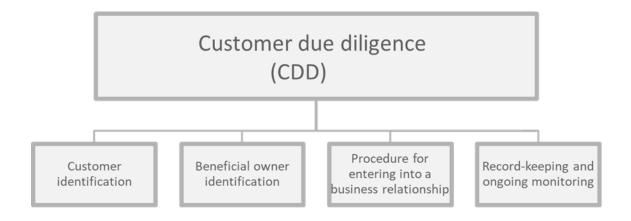
## Part 1: The three main pillars of professional AML/CFT obligations

The inspection of money laundering revolves around the 3 main pillars:

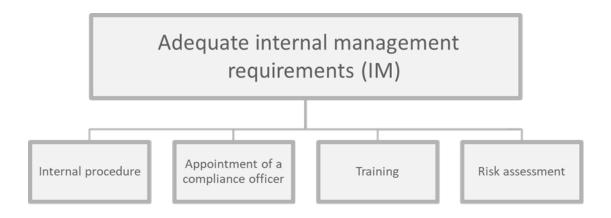
- Customer due diligence (articles 3, 3-1, 3-2, 3-3)
- Adequate internal management requirements (articles 4, 4-1 and article 2-2)
- Cooperation requirements (article 5)

These pillars are subdivided into several sub-pillars, according to the diagrams below.

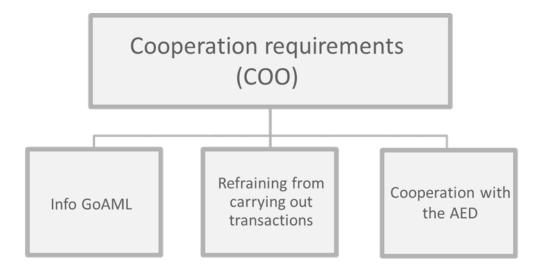
There are 4 sub-pillars of the customer due diligence:



The adequate internal management requirements have **4 sub-pillars**:

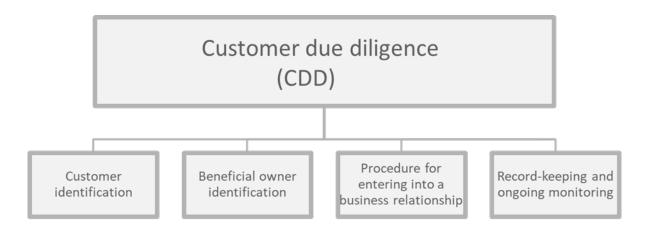


The cooperation requirements have 3 sub-pillars:



AML/CFT inspection is based on the 3 main pillars: the customer due diligence, the adequate internal management requirements and the cooperation requirements AND their respective sub-pillars.

1. Customer due diligence (articles 3, 3-1, 3-2 and 3-3 of the 2004 AML/CFT Law, as amended)



## 1.1. Identification of the customer / representative<sup>6</sup> (mandataire)

The identification and verification of the costumer's identity is made on the basis of documents, data or information obtained from reliable and independent sources.

➤ <u>The identification</u> shall always take place **BEFORE** the business relationship is established and continue throughout its duration.

For the customers and beneficial owners - natural persons are to be provided :

Copy of an identity document:

- ✓ Identity card
- ✓ Passport
- ✓ Any other document from a reliable and independent source

The professional must identify the customer by providing a **copy of an identity document<sup>7</sup> that is understandable, intelligible and readable** for the professional and the supervisory authorities, including the AED.

<sup>&</sup>lt;sup>6</sup> For all customers, the obligation to verify that any person purporting to act on behalf of or for the customer is so authorized, and to identify and verify the identity of that person; article 3 (2) (d) a).

<sup>&</sup>lt;sup>7</sup> Identity card for European Union nationals, passport for non-European Union nationals, any other document from a reliable and independent source.

Accordingly, the indications (surname(s), first name(s), gender, nationality, date of birth, identity card number, expiry date, issuing country) on a foreign (non-Luxembourgish<sup>8</sup>) identity document shall at least be in English language together with the original language, in order to guarantee the understanding of the content of the identity document for the professional as well as for the supervisory authority, including the AED.

The purpose of the application of an **apostille** by the public authority that issued the identity document is to attest the authenticity of the document. However, this formality does not exempt the identity document from fulfilling the above mentioned language requirements.

For any identity document that does not meet these language requirements, a **translation of the identity document** must be provided, and a copy of which will have to be presented or even handed in during an AML/CFT check.

Only a translation from a **sworn translator is admitted**<sup>9</sup>, guaranteeing the veracity and authenticity of such a translation.

**Electronic identification** must comply with the provisions of Regulation (EU) 910/2014<sup>10</sup>.

## > The certification/verification of the identity by the professional:

The verification of the identity of the customer (and of the beneficial owner) shall take place **before** the establishment of a business relationship or the carrying-out of a transaction.

The verification of the identity is done either by the professional himself (in case of a face-to-face business relationship) or by a competent authority (in case of a non-face-to-face business relationship).

The verification of the identity of the customer by the professional is made by means of a **copy of the identity card**, which must be <u>certified</u> by the professional himself and which must indicate :

- ✓ The date of the meeting with the customer (in principle the date of entering into the business relationship)
- ✓ The name of the compliance officer or his or her delegate with signing authority on behalf of the professional.

<sup>&</sup>lt;sup>8</sup> More specifically, this concerns identity cards, which are not in one of the Grand Duchy of Luxembourg's official languages.

<sup>&</sup>lt;sup>9</sup> The Ministry of Justice provides, by language, a list of translators sworn in the Grand Duchy of Luxembourg, available on the Ministry's website at the following link: <a href="https://mj.gouvernement.lu/fr/professions-droit/expert-judiciaire/liste-experts-traducteurs.html">https://mj.gouvernement.lu/fr/professions-droit/expert-judiciaire/liste-experts-traducteurs.html</a>

<sup>&</sup>lt;sup>10</sup> https://eur-lex.europa.eu/legal-content/FR/TXT/PDF/?uri=CELEX:32014R0910&from=hr

The certification of a valid identity document can be done by the professional himself (with signing authority) when he has met the person (his costumer) and has verified his identity by obtaining a copy of the identity document.

#### **Caution**

The certification by the professional is to be understood as the material and effective demonstration of the verification of the costumer's identity, carried out by the professional. The professional must not only demonstrate that he or she has properly identified the costumer, but must also demonstrate that he or she has verified the costumer's identity. The burden of proof lies with the professional!

The expression of certification by the professional is not to be confused with the term of authentication, which is made by a competent and independent authority.

## > The certification of identification by a competent authority:

- ✓ **Competent and independent authority:** police, embassies, municipalities, notaries or any other public authority;
- ✓ The date of issuance of the certificate shall be **less than 3 months** from the date of entering into a business relationship.

In the case of a non-face-to-face business relationship, it is necessary to obtain a certification (from the police, embassies, municipalities or any certification authority) of the documents provided<sup>11</sup> by the customer.

For European Union nationals, the verification shall be done by either identity card or passport certification.

For third country nationals, the verification shall be done by passport certification.

<sup>&</sup>lt;sup>11</sup> Provided documents: tax declaration, passport, driving license, social security card, birth certificate.

#### Customer representatives (person purporting to act on behalf of or for the customer)

It is about identifying the customer in the broadest sense.

Indeed, in cases where (a) representative(s) intervene(s) on behalf of or for the customer:

**Cumulative conditions:** 1. identification of the representative + 2. verification of his or her identity + 3. power to act on behalf of or for the customer (power of attorney/letter of assignment).

Indeed, pursuant to Article 3 (2) paragraph 5 a), the obligation of identification and verification includes for all customers, the obligation to verify that any person purporting to act on behalf of or for the customer is so authorized and to identify and verify the identity of that person.

**Caution**: Responsibility of the professional if there is no certification of identification. (See details under point 1.1)

For the customers and beneficial owners - legal persons or legal arrangements are to be provided :

In the case of clients that are legal persons or legal arrangements, the professional is required to identify the beneficial owner and to take reasonable measures to verify the identity of the beneficial owners. (See details under **point 1.2 Beneficial owner**)

As for the legal entity, the following information must be verified and retained:

- Verify the legal status of the legal person or legal arrangements (fiducies or trusts), in particular by obtaining:
  - a proof of incorporation deeds or a similar proof of establishment or existence;
  - o information concerning the name of the customer;
  - the names of the administrators of fiducies (for fiducies);
  - o the legal form;
  - the address;
  - board members/directors/managers (for legal entities);
  - the provisions governing the power to bind the legal person or legal arrangement (status);
  - RCS extracts.

The obligation to identify and verify the identity of legal persons or legal arrangements (fiducies or trusts) **includes the following obligations**:

- To understand the nature of their business and their ownership and control structure;
- ❖ To verify the name, the legal form and the actual existence of the legal person or legal arrangement (by a proof of incorporation or a similar proof of establishment or actual existence);
- The obligation to obtain information concerning :
  - the name of the customer;
  - o the names of the administrators of fiducies;
  - o the legal form;
  - the address of the head office (and, if different, a principal place of business);
  - o the names of the relevant persons having a senior management position in the legal person or legal arrangement;
  - the provisions governing the power to bind the legal entity or legal arrangement.

If the identification of the customer (natural or legal person) is impossible, the professional is in principle required to refuse the business relationship or the execution of the transaction with his or her customer.

#### 1.2. Identification of the beneficial owner

The obligation to identify the beneficial owner and to verify his or her identity includes the **obligation to take reasonable measures** to verify the identity of the beneficial owner by means of relevant information or data obtained from a reliable and independent source so that the professional has satisfactory knowledge of the identity of the beneficial owner.

#### Documents to support identification:

- ✓ Organisation chart
- ✓ Register of partners/shareholders
- ✓ Identifying the ultimate beneficial owner (a shareholding considering **voting rights/shares**)
- ✓ Attendance list of the last ordinary general meeting/ordinary shareholders meeting

**If the customer is a legal person**, the obligation to verify the identity of the beneficial owners also includes<sup>12</sup>:

- Any reasonable measure to determine which person(s) effectively exercise(s) control over that legal person (company);
- ❖ To verify that any person purporting to act on behalf of or for the customer is so authorized;
- ❖ To identify and verify the identity of any natural person who ultimately holds a controlling ownership interest in the legal person → this implies the identification of any natural person holding, directly or indirectly through a or multiple corporate entity/ies, more than 25% of the voting rights/shares or has an ownership interest of more than 25% in the customer.

#### However, if **no person is identifiable**:

- ❖ If there is any doubt that the person identified as holding a controlling ownership interest is the beneficial owner, it is necessary to identify:
  - o any natural person exercising control of the legal person through other means.
- ❖ If no natural person exercises control through a shareholding, it is necessary to identify:
  - o any natural person exercising control of the legal person through other means.
- If no natural person could be identified, it is necessary to identify :
  - o any relevant natural person who holds the position of senior managing official.

#### **Concerning costumers legal arrangements** (fiducies or trusts), it is necessary to identify:

- Identify the settlor(s);
- Identify the fiduciaire(s) or trustee(s);
- Identify the protector(s), if any;
- Identify the class of persons in whose main interest the legal arrangement is set up or operates and any person exercising ultimate control over the said legal arrangement.

<sup>&</sup>lt;sup>12</sup> Article 3 (2), first subparagraph, point b), paragraph 2.

Concerning other legal arrangements similar to fiducies or trusts, it is necessary to identify:

 Identify any person holding equivalent or similar positions to those referred to for fiducies or trusts.

Dealers in goods as defined in article 2 (1) (15) of the 2004 AML/CFT Law are required to conduct a **monitoring, an update and an ongoing due diligence** on customer and beneficial owner identification information.

In all circumstances, the professionals proceed with the identification of the costumer and the beneficial owner as described above<sup>13</sup>.

Concerning information about beneficial owners, it is highly recommended to ask:

- for legal persons, an extract on the beneficiary(ies) from the register of beneficial owners;
- for **legal arrangements**, an extract on the beneficiary(ies) from the **register** of fiduciary contracts and trusts.

<sup>&</sup>lt;sup>13</sup> Article 3 (2a).

#### 1.3. Procedure for entering into a business relationship

#### 1.3.1. Assessment of a possible risk when entering into a business relationship

Under the Law of 25 March 2020 amending the Law of 12 November 2004, the customer due diligence includes "assessing and understanding the purpose and intended nature of the business relationship and, as appropriate, obtaining information on the purpose and intended nature of the business relationship"<sup>14</sup>.

The professional shall avoid any business relationship with a customer who does not ensure transparency (wish for anonymity, failure to obtain requested information, etc.).

This type of behavior is considered as risk behavior  $\rightarrow$  business relation to be avoided.

# 1.3.2. Identification of the purpose<sup>15</sup> and the nature<sup>16</sup> of the transaction (business relationship entry form)

Dealers in goods are required not only to identify the parties involved in financial transactions but also to identify the purpose and the nature of these transactions.

Transactions include payments are made or received in **cash in an amount of EUR 10,000** or more, whether the **transactions or series of transactions** are executed in a single operation or in several operations which appear to be linked. The term "salami slicing" is also used.

This implies, pursuant to article 3 (2), point c), assessing and understanding the purpose and intended nature of the business relationship and, as appropriate, obtaining information on the purpose and intended nature of the business relationship.

Regarding the transactions carried out during the activity of a dealer in goods, the professional is required :

- to exercise ongoing due diligence of the business relationship, notably by examining the transactions carried out throughout the duration of this business relationship;
- to examine the source of the funds in order to verify the consistency of the transactions in relation with the professional's knowledge of his costumer, his business activities and his risk profile;
- to ensure that **particular attention is given to all unusual transactions**, of an abnormally high amount (i.e. check whether the transaction carried out is compatible with the customer's profile);

<sup>&</sup>lt;sup>14</sup> Article 3 (2), point c).

<sup>&</sup>lt;sup>15</sup> Purpose of the transaction: The property to which the business relationship and the cash transaction relates.

<sup>&</sup>lt;sup>16</sup> Nature of the transaction includes the contract detailing the service and the property.

- to ensure that **the documents**, **data or information** collected in exercising the costumer due diligence **are up to date and relevant**, allowing the identification of the purpose and nature of the transaction;
- to examine existing elements, especially for higher risk costumers.

#### 1.4. Record-keeping and ongoing monitoring

Ensure **the retention** of documents, data or information collected for a period of **at least 5 years** after the end of the business relationship with the customer, in order :

- on the one hand, to be able to adapt the costumer due diligence during the business relationship and ;
- on the other hand, to be able to make any useful AML/CFT information available to the competent authorities in the context of their supervision.

Evidentiary documents, identification data and information related to the business relationship shall be kept in such a way that the business relationship is traceable and verifiable by the supervisory authorities as well as for the professional himself.

The professionals shall be able to demonstrate to the supervisory authorities, including the AED, that the measures they apply in accordance with the customer due diligence are appropriate in view of the risks of money laundering and terrorist financing<sup>17</sup>.

#### How is this done?

For example: scanned or saved copies in the electronic customer file or copies/prints in the customer's paper record/record file.

The professional shall be able to explain his or her storage procedures provided in the internal formalized procedure/internal policies.

For any purpose or nature of the transaction, the dealers in goods shall identify any person involved in the transaction.

<sup>&</sup>lt;sup>17</sup> Article 3 (2a), 3<sup>rd</sup> subparagraph.

For any operation carried out under the professional activity, the required information to be provided for entering into a business relationship is as follows:

#### For any type of customer and beneficial owner:

- Last name;
- First name;
- Address;
- Date and place of birth;
- Marital status;
- Correspondence;
- o Registration number;
- Profession;
- Certified copy (true copy) of identity card or passport for non-European Union nationals<sup>18</sup>.

#### > For the good:

- Description of the good;
- The intended purpose of the good (private or commercial);
- o If the intended purpose of the good is commercial, an identification of the nature and purpose of the customer's activity is required.

#### > For the received or made transaction :

o Identification of the operation(s) made or received in cash by the customer and over what period of time (e.g. 3 days, 2 weeks, 4 months, etc.) over a total of 1 year, as defined in article 2 (1) (15).

Each operation (PURCHASE/SALE) of the dealer in goods is based on a contract that the professional shall keep and make available to the inspectors of the Anti-fraud Unit at their request.

Information concerning the beneficial owners shall also be retained in the same way as those concerning the customers for a period of 5 years after the end of the business relationship.

The above-mentioned list of requested information is not exhaustive.

<sup>18</sup> https://pfi.public.lu/content/dam/pfi/pdf/blanchiment/ciruculaire/circulaire-ID-PP-traduction.pdf

#### 1.5. Types of due diligence

In any case, the professional is required to have a **customer due diligence** when entering into a business relationship.

When the professional identifies a lower risk of money laundering and terrorist financing, he may apply **simplified costumer due diligence**.

In certain circumstances, the professional shall exercise **enhanced due diligence**, in particular when :

- the customer (natural person) is not physically present for identification;
- it appears that the customer resides abroad;
- the business relationship or transaction involves a high-risk country or is conducted in an unusual pattern;
- the costumer is a PEP;
- the customer is a legal person or any other legal arrangement whose beneficial owner could be a PEP, as it could be the case for patrimonial companies, trusts, or family businesses that belong directly or indirectly to a PEP.

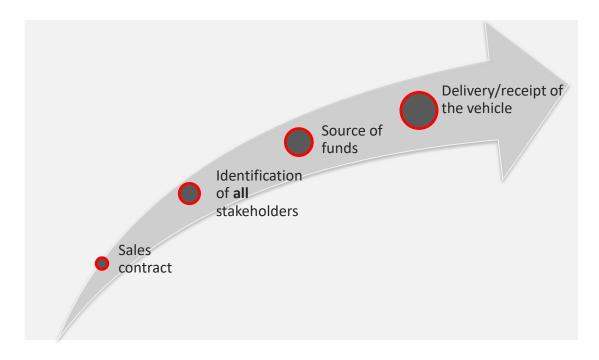
Simultaneously with the type of vigilance the professional is required to exercise, the professional is required to exercise **ongoing due diligence**.

Indeed, depending on the risk profile of his or her customer, the professional is required to regularly update the documents, data or information related to the business relationship, concerning the customer, the beneficial owner, the source and origin of the funds. This is an ongoing process.

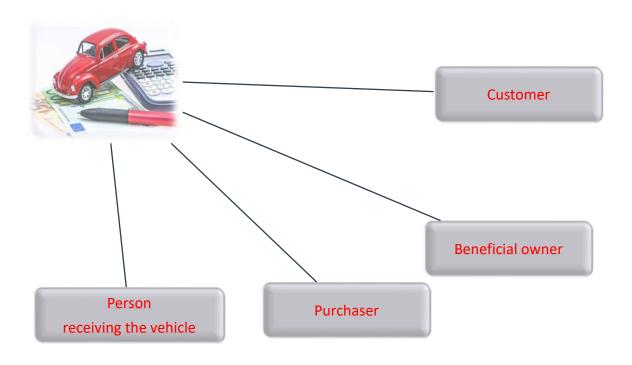
The type of due diligence exercised by the professional must be consistent with the established internal procedure formalizing the risk analysis and determining the risk profile of the costumer.

## Example from the automotive sector/industry (sale of a new/used vehicle)

• Course of the business relationship



• Participants during the transaction



#### • Identification chain at the time of the transaction

# Order / Signature of the sales contract

 Identification of the person placing the order / signing the sales contract

#### Beneficial owner

 Identification, if the contracting person is not the beneficial owner of the transaction

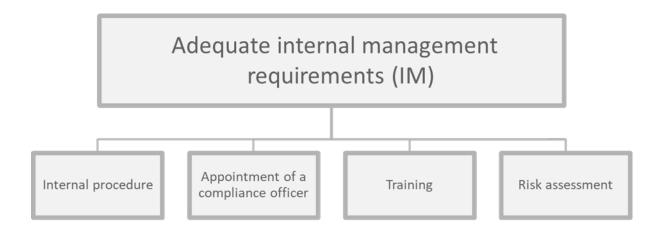
# Origin of funds purchaser (transfer)

- Declaration of the origin of funds (cash)
- Purchaser identification, if it is an unidentified person at the moment of entering into the business relationship

# Transport reception of the vehicle

- Carrier/transporter identification
- Identification of the person receiving the vehicle, if it is an unidentified person at the moment of entering into the business relationship

2. Adequate internal management requirements (articles 4, 4-1 and article 2-2 of the 2004 AML/CFT Law, as amended)



# Considering the updated information, the risk assessment and the internal procedure must be readapted.

#### 2.1. The implementation of an internal procedure by the professional

The professional is required to set up an internal procedure that is adequate and proportionate to the size of his or her business in the context of his or her professional activity.

This requirement implies the implementation of an **internal procedure manual regardless of the size of the company and its activity** (instructions for use) which details the procedure put in place to prevent the risks of money laundering and terrorist financing.

The purpose of this document is:

- the description of the internal procedure in place to prevent the risks of money laundering and terrorist financing;
- the conditions to appoint a person responsible for AML/CFT obligations (Compliance officer);
- the organization and/or participation in AML/CFT training programs for employees;
- the description of the risk assessment adapted to the activity of the dealers in goods and taking into account the results of the NRA and the SNRA.

#### The internal procedure manual shall be available to all employees.

 In order to prevent the risks of money laundering and terrorist financing, the employees are required to participate in one or more/several AML/CFT training sessions. This training can be organized either internally by the professional him or herself or externally, for example by a professional chamber.

The purpose of participating in such training is to keep employees informed about new legal developments, new techniques, methods and trends regarding AML/CFT obligations.

As a reminder, AML/CFT training must take into account the legal developments of the 2004 AML/CFT Law, as amended.

• The adequate internal management requirements imply the appointment of a **person responsible** for compliance regarding AML/CFT obligations, also known as **compliance officer**, who is an independent person at an appropriate hierarchical level (e.g. at the level of the governing body).

He is adequately resourced to monitor compliance and must act independently.

Pursuant to the 2004 AML/CFT Law<sup>19</sup>, as amended, the **compliance officer** shall be a member of the Senior management, i.e. any director (*dirigeant*, member of the authorised management) or employee with sufficient knowledge of the professional's money laundering and terrorist financing risk exposure and sufficient seniority to take decisions affecting its risk exposure, and need not, in all cases, be a member of the board of directors.

The **compliance officer** is usually the contact person for the competent AML/CFT authorities.

#### 2.2. The implementation of a risk assessment by the professional

• The dealer in goods are required to take appropriate measures to identify, assess and understand the risks of money laundering and terrorist financing.



The professional is required TO SET UP A RISK-BASED APPROACH (risk assessment)

<sup>&</sup>lt;sup>19</sup> Article 1 (19).

#### The progress of a risk-based approach:

Step 1:
Identification of AML and FT risk factors

Step 2:
Risk assessment factors

Step 3:
Understanding the risk and monitoring

Control, review and follow-up

However, there is **no single methodology**<sup>20</sup> **for assigning a given level of money laundering and terrorist financing risk to a customer.** Each professional has to provide in its internal management the risk qualification, management and mitigation mechanisms specific to each costumer.

Each professional must determine his costumer's risk level based on his risk analysis (determination of the costumer's risk level based on the risk assessment formalized in the internal procedure).

Before classifying a costumer into a risk category, the professional must consider all relevant risk factors.

Each customer will be classified as a customer according to its risk profile :

- Either low-risk;
- Either medium-risk;
- Either high-risk.

Circumstances that lead to a high-risk profile shall be identified and documented.

This process of determining the level of risk is an **ongoing process throughout the existence** of the business relationship and will take place, in particular, at the following points in time:

- a) when accepting the customer;
- b) whenever an event justifies a review, e.g. change in ownership, change of business activities, relocation of head office, etc.;
- c) on a regular basis, depending on the risk ranking: for a low-risk customer, this review will take place less frequently than for high-risk customers.

<sup>&</sup>lt;sup>20</sup> Obligation to adapt the risk assessment according to the professional activity, the size of the company, the type of customers, etc.

#### **\*** The classification of the customer may be based on :

 a) Risk criteria related to the country of residence (customer's head office and operational headquarter(s) of the costumer, general headquarters or parent company);

Indeed, the customer may come from:

- Third countries;
- Countries blacklisted by international organisations with competence in the field (FATF, UN, OECD);
- Countries subject to sanctions, embargos or similar measures issued for example by the UN or by the UE;
- Countries identified by reliable sources (FATF, OECD, UN, UE) as not having adopted legislation, regulation or other anti-money laundering and counter terrorist financing measures;
- Countries identified by reliable sources as having known high levels of corruption or of any other criminal activity.

The AED website under the heading "Blanchiment" sub-heading "Prévention et sensibilisation" provides professionals with circular letters on FATF public disclosures concerning non or uncooperative countries in the field of money laundering and terrorist financing.

It is therefore recommended to consult them regularly, particularly when they are updated during the months of February, June and October, in order to keep up to date with the latest information. These lists must imperatively be taken into account when carrying out the risk assessment and determining the costumer's risk level.

#### b) Customer risk criteria;

Indeed, the risk may be related to:

- the reduced transparency/voluntary anonymity of the customer;
- the customer's industry/activity sector;
- the source and origin of the customer's funds<sup>21</sup>;
- the type of transaction chosen by the customer (<u>cash</u><sup>22</sup>, bank transfer, check, bitcoin, etc).

Persons dealing in goods are subject to the AML/CFT scheme when payments are made or received in cash in an amount of EUR 10,000 or more (previously the threshold was EUR 15,000), whether the transactions or series of transactions are executed in a single operation or in several operations which appear to be linked.

<sup>&</sup>lt;sup>21</sup> When entering into a business relationship, as well as during all its duration, the professional will be required to have information about the origin of the funds (e.g. from which account the funds come) used to finance the property as well as information concerning the origin of the funds which provides information on the customer's assets.

<sup>&</sup>lt;sup>22</sup> A lower cash payment threshold for persons dealing in goods

#### c) The risk criteria related to the good requested or used by the customer.

Indeed, the risk may be related to the type of good (diamant, gold, luxury bag, vehicles...) chosen by the customer.

#### The risk assessment shall be adapted:

- to the professional's activity and remain proportionate to the nature and size of his or her business;
- adapted to the customer's profile and the importance of the transaction.

#### Indicators specific to dealers in goods :

- a long-time customer buys goods in larger quantities than usual for no apparent reason;
- tthe customer pays for his purchases in cash, especially when large quantities are involved;
- foreigners who purchase goods through multiple transactions in a short period of time.

#### The above presented criteria are non-exhaustive and not fixed.

Indeed, other criteria than those presented may be taken into account.

These criteria may change according to:

- the Customer profile;
- the importance of the transaction;
- the purpose of the transaction;
- the nature of the transaction.

The professional must ensure that he/she incorporates into his/her risk assessment all risk information identified and communicated by :

- the national (NRA) and supranational (SNRA) risk assessment AND
- the national AML/CFT authorities.

The risk assessment shall enable the professional to adapt his or her level of due diligence in light of the identified risks. In order to guide the professionals in their assessment, the Law includes three annexes<sup>23</sup> that list risk factors inherent to the customer, respectively risk factors indicative of a potentially lower or higher risk of money laundering or terrorist financing.

Based on these examples of situations and transactions which are likely to influence the risk degree, professionals must target, on the basis of an **individual assessment**, the **appropriate** level of **due diligence** to be implemented with regard to their customers.

It is up to the professionals to assess the risk of transactions, identify those presenting a low risk and apply the appropriate level of due diligence. For this purpose, professionals shall operate based on the risk criteria set out in the annexes to the Law. Indeed, when they assess the money laundering and terrorist financing risks related to:

- certain types of customers;
- certain geographical areas;
- Certain types of products or services;
- certain transactions;
- certain specific distribution channels.

Professionals shall take into account, at a minimum, the risk factors set out in the annexes to the Law.

Article 3-2 of the Law of 12 November 2004 on the fight against money laundering and terrorist financing, as amended, identifies a certain number of higher risk situations in which professionals shall in any event implement enhanced due diligence measures.

These include situations in which professionals:

- maintain business relationships or carry out transactions implying countries identified as high-risk;
- in cross-border banking and financial relationships and other similar relationships;
- as well in the event of a business relationship or transactions with politically exposed persons, including nationals.

Beyond these situations expressly set out in the Law, professionals are required to assess the risk of all their transactions and apply enhanced due diligence measures when they identify a situation presenting a higher risk of money laundering and terrorist financing.

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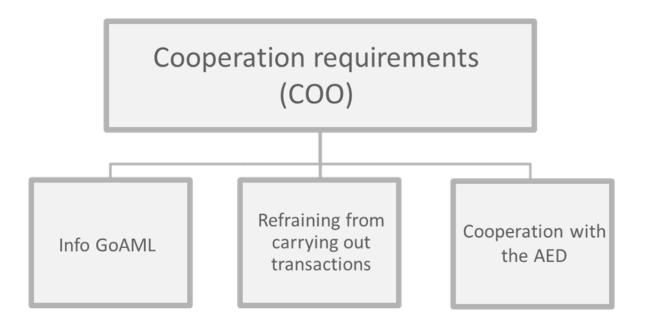
<sup>&</sup>lt;sup>23</sup> See part 3, General information and forms.

## **Conduct of the risk-based approach :**

In the presence of a high-risk customer, particular attention shall be paid to the following operations:

- Significant banking operations with foreign countries that do not correspond to the knowledge of the customer's activities;
- Customer, supplier, bank or other third party accounts that are unpaid or without movement for a long period.

3. Cooperation requirements (article 5 of the 2004 AML/CFT Law, as amended)



The 2004 AML/CFT Law, as amended, requires that that special attention must be paid to any operation or any fact considered as particularly susceptible to be linked to money laundering and/or terrorist financing, due to:

- the nature or unusual character of the operation/fact in relation to the customer's activities;
- the circumstances surrounding the operation;
- the quality of the persons involved in the operation.

#### What is an unusual operation (transaction/activity)?

When entering into a business relationship with a customer, certain signals lead to the fact that the operation or the event may be considered as particularly likely to be linked to money laundering and/or terrorist financing.

These signals may consist, for example, of:

- the good or the provision of a service that has no connection with the customer or his or her professional activity;
- the economic purpose does not appear from the transaction and is therefore not definable;
- the presented invoices are not based on any provided services (e.g. no agency services);

- the intervention of a professional or a customer from a third country appearing on a black list (lists defined by the competent international organisations, notably the FATF, UN, OECD);
- the contribution in kind;
- the acquisition of important fixed assets;
- unusual sales or operations by their nature or amount;
- very high margin operations that may lead to the payment of commissions or compensation;
- large and unusual compensation payments, commissions or fees;
- ......

#### Which procedure should be followed when one of the above signals is detected?

- 1) Inform the responsible regarding AML/CFT obligations (Compliance Officer);
- 2) Obtain more information on the motivation of the operation and the origin of the funds and assets involved in the operation;
- 3) Document all information obtained;
- 4) Provide a description of the research conducted;
- 5) Write a report/summary that:
  - Traces the history of the research carried out;
  - Provides the professional's analysis of the operation or fact susceptible to be linked to money laundering and/or terrorist financing;
  - o Describes the procedure initiated by the professional.

When the professional knows, suspects, or has reasonable grounds to suspect that the operation is linked to a money laundering and/or terrorist financing offence, he or she is required to:

#### TRANSMIT A SUSPICIOUS TRANSACTION REPORT (STR) TO THE FIU (CRF)

The professional **is required to inform promptly**<sup>24</sup>, **on his or her own initiative, the FIU** of any fact or operation that could be indicative of money laundering and/or terrorist financing.

All suspicious transactions, including attempted suspicious transactions, shall be reported<sup>25</sup>.

<sup>&</sup>lt;sup>24</sup> Requires prior registration by the professional in the goAML portal.

<sup>&</sup>lt;sup>25</sup> Article 5 (1), a).

#### A mere suspicion is enough!



#### The professional is required to make a STR!

#### Who is required to make a STR?

In principle, the person responsible for the implementation of the 2004 AML/CFT Law, as amended, (compliance officer) within the company is required to make a STR.

If this person is not available, his or her substitute will be required to do so.

If no AML/CFT compliance officer has been appointed within the company, the professional responsible for the customer's file will, if necessary, make the STR to the FIU.

The professional who has continued to execute a transaction suspected of money laundering and/or terrorist financing shall be **held responsible** for AML/CFT matters.

The only way to avoid such responsibility and consequently to avoid a sanction is to make a suspicious transaction report to the FIU on the **GoAML portal**<sup>26</sup>.

In order to use GoAML, registration with a LuxTrust certificate is required.

**Confidentiality of the STR**: Any person in the company who may have knowledge of a STR is not authorized to disclose this information to the customer or to any other person.

The customer who is the subject of a STR shall be assigned a high-risk level of money laundering and/or terrorist financing which requires enhanced due diligence.

- At the request of the FIU, the professional is required to provide promptly any required information.
- The professional is in principle<sup>27</sup> required **to refrain from executing the transaction** that he or she knows or suspects to be linked to money laundering or terrorist financing before informing the FIU.

Where refraining from carrying out transactions is impossible or is likely to frustrate efforts to pursue the beneficiaries of a suspected operation, the concerned professionals shall inform the FIU <u>immediately afterwards</u> (<u>immediately after the transaction</u>).

<sup>&</sup>lt;sup>26</sup> https://justice.public.lu/fr/organisation-justice/crf.html

<sup>&</sup>lt;sup>27</sup> Article 5 (3) of the Law of 12 November 2004, as amended.

• The professional is obliged to cooperate fully with the Luxembourg authorities responsible for the fight against money laundering and terrorist financing.

Indeed the professional is required:

- for desk-based inspections: to communicate the information requested by the AED;
- **for on-site-inspections**: to provide the requested documents<sup>28</sup> and to cooperate in such a way as not to hinder the proper conduct of the inspection by the Anti-fraud Unit.

In the context of the cooperation requirements, **THE PROFESSIONAL WILL BE SUBJECT TO AN INJUNCTION** inviting him or her to transmit all the documents useful for the inspection and/or inviting him or her to cease any behavior contrary to his or her professional obligations.

In accordance with **article 8-2 (1) e)**, the AED, as supervisory authority, has the means to enjoin the professional to cease any practice contrary to his or her professional AML/CFT obligations or to their implementing measures and to refrain from repeating that practice, within the time limit set by the AED.

The injunction is provided in the following legal provisions:

- Article 8-2 (1) e): used to put an end to the violation of one or more of the three main pillar/s;
- Article 8-2 (2): provides the possibility to impose a coercive fine. The amount of this coercive fine, on the grounds of an observed failure to perform, may not be greater than EUR 1,250 per day, with the understanding that the total amount imposed due to an observed failure to perform may not exceed EUR 25,000;
- Article 8-4 (4): possibility of an administrative sanction if the professional:
  - is obstructing the exercise of the supervisory and investigatory powers of the supervisory authorities (AED, CAA, CSSF);
  - fails to act in response to injunctions issued in accordance with article 8-2
     (1) e);
  - purposefully provides documents or information that are incomplete, incorrect or false following a request based on article 8-2 (1);
  - does not comply with the protective provisions for persons having reported a suspicion of money laundering or terrorist financing to the FIU (article 5 (4) subparagraph 3) and for persons who have internally reported a suspected ML/FT (whistleblower) to the AED (article 8-3 (3) subparagraph 1).

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<sup>&</sup>lt;sup>28</sup> See Check-list in the annex.

For ease of understanding, article 8-2 (1) e) and article 8-2 (2) will be referred to as *injunction-means*.

On the other hand, for article 8-4 (4) we will speak of injunction-sanction.

The AED will pronounce the injunction only in the event of non-compliance with the cooperation requirements in accordance with article 5 of the 2004 AML/CFT Law, as amended.

#### Part 2: SANCTIONS AND REMEDIES

# 1. Administrative sanctions in the event of non-compliance with AML/CFT obligations

In accordance with **article 8-4 of the Law of 12 November 2004, as amended**, sanctions may be imposed for failure to comply with AML/CFT obligations.

As a supervisory authority, the AED has the power to impose the following **administrative sanctions** on professionals falling under its scope :

- a warning
- a reprimand
- administrative fines of up to EUR 1,000,000 at the most
- a public statement
- a final or temporary withdrawal of the authorization of establishment (business license) based on the reasoned opinion of the director of the AED but taken by final decision of the Minister of Economy.

In order to comply with the proportionality principle of the sanctions, these will be imposed in a gradual manner, with the warning being the least severe sanction and the fine being, according to its amount, the most severe sanction.

When imposing the sanction, the AED will also take into account the professional's recidivist behaviour, which will result in a heavier sanction (which can double the initial penalty).

Indeed, in order to guarantee the respect of the proportionality principle, article 8-5 of the Law of 12 November 2004, as amended, provides for criteria to be taken into account regarding the administrative sanctions pronounced, including:

- the gravity and the duration of the breach;
- the turnover;
- the level of cooperation;
- the existence of previous breaches;
- the benefit derived from the breach;
- ....

## 2. Administrative remedies (right to appeal to the Administrative Tribunal)

In accordance with **article 8-7 of the Law of 12 November 2004**, as **amended**, the professional has a right to appeal to the Administrative Tribunal against administrative decisions of the AED imposing a sanction in AML/CFT matters.

Indeed, the article provides that "The Administrative Tribunal can undertake a full review of the merits of the decision taken by the supervisory authorities in connection with this chapter. The case must be filed within **one month** from the date of notification of the contested decision, or otherwise shall be time-barred".

#### Part 3: General information and forms

#### **DEFINITIONS**

#### **Reasonable measures**

The following is an indicative and non-exhaustive list of what might be considered as being reasonable measures:

- Residency certificate;
- Criminal record;
- Invoices showing the customer's address;
- Documented Internet researches (Google, Bing, Yahoo, Facebook, Twitter, etc.);
- BIC (Bank Identifier Code);
- Description of the customer's business activity;
- In case of a corporate group/affiliated company, presentation of the organisation chart;
- Extracts from the RCS (even foreign);
- Identification by KYC software (CDDS, Worldcheck, Dow Jones, others).

The implementation of reasonable measures by the professional shall be demonstrable. It is advised to provide for the drafting of an inventory of the research and information collected by the professional.

#### **Outsourcing factors**

When the professional delegates the implementation of his or her AML/CFT procedure to a third party, this refers to an outsourcing.

The professional must ensure that the outsourcing contract is established with his supplier, defining a clear and precise execution of the tasks in accordance with the internal AML/CFT procedure.

Article 3-3 provides for the performance of customer due diligence by third parties:

- → Article 3-3 (2) engages the sole responsibility of the professional
- → Article 3-3 (5) provides for a **shared responsibility** of the professional and the third party committed by the professional to handle KYC matters.

The inspectors of the Anti-fraud Unit shall have access to the outsourcing contracts concluded by the professional.

#### PEP

In accordance with article 3-2 (4), politically exposed persons are subject to **enhanced due diligence measures** and the notion of **PEP** is defined more broadly: this notion includes *any* natural persons who are or have been entrusted with prominent public functions and family members or persons known to be close associates of such persons, regardless of whether these prominent functions are performed or have been performed abroad or on national territory.

#### **Customer profile**

The customer profile can be defined according to several criteria:

- Customer from a third country;
- Customer from a State on a black list established by the international organizations with competencies in the matter (FATF, UN, OECD);
- Professional customer of a SME or large company (capital and turnover/sales revenue);
- PEP Customer;
- Unusual, punctual or regular customer;
- Professional activity or sector of activity of the customer;
- TURNOVER/SALES REVENUE (CHIDA).

#### The turnover/ sales revenue (CHIDA) of the dealer in goods shall inform :

- on the one hand, about the good to which the business relationship relates and the services provided by the professional;
- on the other hand, about the number of transactions related to the provided services and the traded good(s).

This list is purely indicative and non-exhaustive.

#### Non-face-to-face business relationship

In this case, the customer is a natural person who is not physically present at the time of the identification.

# Check-list "Identification and entering into a business relationship" (minimas)

## ANNEX I

Customer identification (valid)
Identification of the beneficial owner and take reasonable measures to verify his or her identity
Enhanced due diligence for politically exposed persons
Copy of the identity document certified by the professional :
<ul> <li>✓ Certify that you have seen the customer</li> <li>✓ Responsibility of the professional if no certification of the customer</li> </ul>
The business relationship entry and its purpose (identify the nature and the purpose of the business relationship)
Identification of the customer company
Statutes of the legal person/company statutes
Extract from the RCS
Organisational chart of the company
Identification of the representative/mandatary engaging the customer company
Signing authority on behalf of the customer company
Record-keeping for a minimum of 5 years
Origin of the funds (the origin of the future customer's assets and the origin of the funds used to finance the purpose of the business relationship, e.g. which account?)
Cash payment from EUR 10,000 upwards
Existence of fractioned payments
Financing statement
non-exhaustive list

## NON-EXHAUSTIVE LIST OF RISK FACTORS PROVIDED BY 2004 AML/CFT LAW<sup>29</sup>

#### **ANNEX II**

The following is a non-exhaustive list of risk variables that the professionals shall consider when determining to what extent to apply customer due diligence measures in accordance with **article 3 (2a):** 

- (i) The purpose of an account or relationship;
- (ii) The level of assets to be deposited by a customer or the size of transactions undertaken;
- (iii) The regularity or duration of the business relationship.

### **ANNEX III**

The following is a non-exhaustive list of factors and types of evidence of potentially lower risk referred to in the second subparagraph of article 3-1 (2):

#### 1) Customer risk factors:

- (a) Public companies listed on a stock exchange and subject to disclosure requirements (either by stock exchange rules or through law or enforceable means), which impose requirements to ensure adequate transparency of beneficial ownership;
- (b) Public administrations or enterprises from countries or territories having a low level of corruption;
- (c) Customers that are resident in geographical areas of lower risk as set out in point (3).

#### 2) Product, service, transaction or delivery channel risk factors:

- (a) Life insurance policies for which the premium is low;
- (b) Insurance policies for pension schemes if there is no early surrender option and the policy cannot be used as collateral;
- (c) A pension, superannuation or similar scheme that provides retirement benefits to employees, where contributions are made by way of deduction from wages, and the scheme rules do not permit the assignment of a member's interest under the scheme;
- (d) Financial products or services that provide appropriately defined and limited services to certain types of customers, so to increase access for financial inclusion purposes;

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<sup>&</sup>lt;sup>29</sup> Law of 12 November 2004, as amended.

(e) Products where the risks of money laundering and terrorist financing are managed by other factors such as purse limits or transparency of ownership (particularly, certain types of electronic money).

#### 3) Geographical risk factors "registration, establishment, residence in":

- (a) Member States;
- (b) Third countries having effective anti-money laundering and counter terrorist financing systems;
- (c) Third countries identified by credible sources as having a low level of corruption or other criminal activity;
- (d) Third countries which, on the basis of credible sources such as mutual evaluations, detailed assessment reports or published follow-up reports, have requirements to combat money laundering and terrorist financing consistent with the revised FATF Recommendations and effectively implement those requirements.

#### **ANNEX IV**

The following is a non-exhaustive list of factors and types of evidence of potentially higher risk referred to in the second subparagraph of article 3-2 (1):

#### 1) Customer risk factors:

- (a) The business relationship is conducted in unusual circumstances;
- (b) Customers that are resident in geographical areas of higher risk as set out in point (3);
- (c) Legal persons or arrangements that are personal asset-holding vehicles;
- (d) Companies that have nominee shareholders or shares in bearer form;
- (e) Businesses that are cash-intensive;
- (f) The ownership structure of the company appears unusual or excessively complex given the nature of the company's business;
- (g) Customer is a third-country national who applies for residence rights or citizenship in exchange of capital transfers, purchase of property or government bonds, or investment in corporate entities.

#### 2) Product, service, transaction or delivery channel risk factors:

- (a) Private banking;
- (b) Products or transactions that might favor anonymity;
- (c) Non-face-to-face business relationships or transactions, without certain safeguards, such as electronic identification means, relevant trust services as defined in Regulation (EU) 910/2014 or any other secure, remote or electronic, identification process regulated, recognized, approved or accepted by the relevant national authorities;
- (d) Payment received from unknown or unassociated third parties;
- (e) New products and new business practices, including new delivery mechanism, and the use of new or developing technologies for both new and pre-existing products;
- (f) Transactions related to oil, arms, precious metals, tobacco products, cultural artefacts and other items of archaeological, historical, cultural and religious importance, or of rare scientific value, as well as ivory and protected species.

#### 3) Geographical risk factors:

- (a) Without prejudice to **article 3-2(2)**, countries identified by credible sources, such as mutual evaluations, detailed assessment reports or published follow-up reports, as not having effective anti-money laundering and counter terrorist financing systems;
- (b) Countries identified by credible sources as having significant levels of corruption or other criminal activity;
- (c) Countries subject to sanctions, embargos or similar measures issued by, for example, the European Union or the United Nations;
- (d) Countries providing funding or support for terrorist activities, or that have designated terrorist organizations operating within their country.

#### **EXAMPLES OF FORMS**

### IDENTIFICATION FORM – NATURAL PERSON – CUSTOMER

Name of the customer  Person in charge of the file  1.Estimating the risk of money laundering  Purpose and nature of the mission/operation/business relationship <sup>30</sup> :  Assessment of the risk of money laundering <sup>31</sup> :  YES  NO  If YES, level of risk assessed:  Low Medium High  Justification of the level of risk <sup>32</sup> :						
1.Estimating the risk of money laundering  Purpose and nature of the mission/operation/business relationship <sup>30</sup> :  Assessment of the risk of money laundering <sup>31</sup> : □ YES □ NO  If YES, level of risk assessed: □ Low □ Medium □ High						
Purpose and nature of the mission/operation/business relationship <sup>30</sup> :  Assessment of the risk of money laundering <sup>31</sup> :   If YES, level of risk assessed:  Low  Medium High						
Purpose and nature of the mission/operation/business relationship <sup>30</sup> :  Assessment of the risk of money laundering <sup>31</sup> :   If YES, level of risk assessed:  Low  Medium High						
Assessment of the risk of money laundering <sup>31</sup> :   If YES, level of risk assessed:  Low  Medium High						
If YES, level of risk assessed:  Low  Medium High						
If YES, level of risk assessed:  Low  Medium High						
□ Low □ Medium □ High						
☐ Medium ☐ High						
□ High						
Justification of the level of risk <sup>32</sup> :						
2. Personal data						
First name Last name						
Place of birth Date of birth						
Street No.						
Postal code City						
Tel Mobile E-mail No.						

<sup>&</sup>lt;sup>30</sup> Brief description of the purpose and nature of the mission/operation/business relationship.

<sup>&</sup>lt;sup>31</sup> Provisional estimate of the risks of money laundering (low/medium/high).

<sup>&</sup>lt;sup>32</sup> List the elements justifying the level of risk.

3. Verification of the personal data <sup>33</sup>						
☐ "Face to Face", the customer is physically present						
ID Card	☐ Yes ☐ No	ID Card No.				
Passport <sup>34</sup>	☐ Yes ☐ No	Passport No.				
Validity date						
☐ "Non-face-t	to-face business re	lationship", the custome	r is not physically present			
ID Card	☐ Yes ☐ No	ID Card No.				
Passport <sup>35</sup>	☐ Yes ☐ No	Passport No.				
Certification	☐ Yes ☐ No	Issued by <sup>36</sup>				
Date of certific	ation					
4						
4. "PEP" contr						
Is the individua	ala"PEP"	□ Ye	es <sup>38</sup> □ No			
5. Nature and	purpose of the bus	siness relationship				
		nission/operation/busine	ss relationship :			
		, ,	·			
	n of the beneficial	owners (BO) <sup>39</sup>				
Are the BOs ide	entified?		☐ Yes ☐ No			
Is the BO's dec	laration completed	l?	☐ Yes ☐ No			
Established in						
Last name and first name of the professional, responsible						
for the applica	tion of the 2004 AN	Signature				
Mission for the customer completed at the date of						
	ion/verification on					
	t name and signat					
,						
,						

<sup>&</sup>lt;sup>33</sup> Take a copy (paper or electronic) of the document on the basis of which the identity was verified.

<sup>&</sup>lt;sup>34</sup> Mandatory for all natural persons residing outside the European Union.

<sup>&</sup>lt;sup>35</sup> Mandatory for all natural persons residing outside the European Union.

<sup>&</sup>lt;sup>36</sup> Inform the public authority that issued the certification.

<sup>&</sup>lt;sup>37</sup> **PEP**: Politically Exposed Person or **PPE**: personne politiquement exposée.

<sup>&</sup>lt;sup>38</sup> If so, enhanced due diligence shall be applied!

<sup>&</sup>lt;sup>39</sup> BO: Beneficial owner, please use the BO declaration form.

<sup>&</sup>lt;sup>40</sup> Law of 12 November 2004, as amended.

### **IDENTIFICATION FORM – NATURAL PERSON – REPRESENTATIVE**

Reference/Folder No.							
Name of the customer							
Person in charge of the	file						
1.Estimating the risk of							
Purpose and nature of the	Purpose and nature of the mission/operation/business relationship <sup>41</sup> :						
Assessment of the risk o	f money laun	dering	; <sup>42</sup> : □ \	∕ES □ NO			
If YES, level of risk asses	sed :						
□ Low							
☐ Medium							
□ High							
	6						
Justification of the level	of risk <sup>43</sup> :						
2. Personal data							
First name Last name							
Place of birth Date of birth							
Street No.							
Postal code City						1	
Tel	Mobile No.				E-mail		

<sup>&</sup>lt;sup>41</sup> Brief description of the purpose and nature of the mission/operation/business relationship.

<sup>&</sup>lt;sup>42</sup> Provisional estimate of the risks of money laundering (low/medium/high).

<sup>&</sup>lt;sup>43</sup> List the elements justifying the level of risk.

3. Verification of the personal data <sup>44</sup>								
☐ "Face to Fac	☐ "Face to Face", the representative is physically present							
ID Card								
Passport <sup>45</sup> ☐ Yes ☐ No Passport No.								
Validity date	Validity date							
☐ "Non-face-t	o-face business re	elationship", the rep	resen	tative is not physically present				
ID Card	☐ Yes ☐ No	ID Card No.						
Passport <sup>46</sup>	☐ Yes ☐ No	Passport No.						
Certification	☐ Yes ☐ No	Issued by <sup>47</sup>						
Date of certifica	ation							
4. "PEP" contro	)l <sup>48</sup>							
Is the individua	l a "PEP"?		□ Ye	es <sup>49</sup> □ No				
Description and documentation of the power of representation (mandate or other evidentiary and relevant documents)  Established in  Last name and first name of the professional, responsible for the application of the 2004 AML/CFT Law 50  Signature								
Mission for the customer /representative completed by/at the date of								
Data compilati	on/verification or							
First name, last name and signature of the professional								

 $<sup>^{44}</sup>$  Take a copy (paper or electronic) of the document on the basis of which the identity was verified.

<sup>&</sup>lt;sup>45</sup> Mandatory for all natural persons residing outside the European Union.

 $<sup>^{\</sup>rm 46}$  Mandatory for all natural persons residing outside the European Union.

<sup>&</sup>lt;sup>47</sup> Inform the public authority that issued the certification.

<sup>&</sup>lt;sup>48</sup> **PEP**: Politically Exposed Person or **PPE**: personne politiquement exposée.

<sup>&</sup>lt;sup>49</sup> If so, enhanced due diligence shall be applied!

<sup>&</sup>lt;sup>50</sup> Law of 12 November 2004, as amended.

## IDENTIFICATION FORM – LEGAL PERSON – LEGAL STRUCTURE – CUSTOMER

Reference/Folder No.					
Name of the customer					
Person in charge of the file					
1. Estimating the risk of mor	nev laundering				
Purpose and nature of the m		siness relationsh	ip <sup>51</sup>		
Assessment of the risk of mo	ney laundering <sup>52</sup> : □	YES 🗆 NO			
If YES, level of risk assessed:					
□ Low □ Medium □ High					
Justification of the level of ris	sk <sup>53</sup> :				
2. Is the legal person? <sup>54</sup>					
A credit or financial institution	on in Luxembourg or	in the EU?			☐ Yes ☐ No
A company listed on the stoo			EU?		☐ Yes ☐ No
A BO of grouped accounts kept by notaries or members of another independent legal profession?					
A Luxembourg public authority? ☐ Yes ☐ No					
3. Legal person					
Name			Legal form	n	
Coordinated statutes	☐ Yes ☐ No	RCS No. or oth	er <sup>55</sup>		

 $<sup>^{51}</sup>$  Brief description of the purpose and nature of the mission/operation/business relationship.

<sup>&</sup>lt;sup>52</sup> Provisional estimate of the risks of money laundering (low/medium/high).

<sup>&</sup>lt;sup>53</sup> List the elements justifying the level of risk.

<sup>&</sup>lt;sup>54</sup> If the legal person does not fall into one of these categories, continue the questionnaire. If yes, the following items are optional, unless there is a different acceptance procedure (internal procedure specific to the professional).

<sup>&</sup>lt;sup>55</sup> e .g. foreign company number.

		Н	lead Offic	е					
Street			T				No.		
Postal code	ostal code City				T	1			
Tel	Mobi	le No.			E-mail				
		Seat o	of operati	ons <sup>56</sup>					
Street							No.		
Postal code	City								
Tel	Mobi	le No.			E-mail				
4. Management of	the legal person								
First name + Last na		Quality	y <sup>58</sup>	Publicati		esigna	ation/po	owers	of
Legal form + compa	any name <sup>57</sup>			represer	ntation				
5. Nature and purp	ose of the busine	ss relati	ionship						
			•	siness rela	ationshin ·				
Description of the nature of the mission/operation/business relationship:									
6. Identification of the beneficial owners (BO) <sup>60</sup>									
Are the BOs identified?					s 🗆 No				
Is the BO's declarat	tion completed?			☐ Yes	s 🗆 No				

 $<sup>^{\</sup>rm 56}$  Only if the address is different from the head office address.

<sup>&</sup>lt;sup>57</sup> Individual directors, who are responsible for the day-to-day management and signing the contract or letter of assignment, shall be identified as natural persons.

<sup>&</sup>lt;sup>58</sup> Manager, director, member of the management committee or other capacity as permanent representative of the legal person.

<sup>&</sup>lt;sup>59</sup> Recent extract from the RCS or equivalent if it is a legal person not established in Luxembourg.

<sup>&</sup>lt;sup>60</sup> BO: beneficial owner, Please use the BO declaration form.

Established in		
	irst name of the professional, responsible on of the 2004 AML/CFT Law <sup>61</sup>	
		Signature

Mission for the customer completed at the date of	
Data compilation/verification on	
First name, last name and signature of the professional	

<sup>&</sup>lt;sup>61</sup> Law of 12 November 2004, as amended.

## IDENTIFICATION FORM – LEGAL PERSON – LEGAL STRUCTURE – REPRESENTATIVE

Reference/Folde	r No.					
Name of the cust	tomer					
Person in charge of the file						
1. Estimating the		iey laundering ission/operation/bus	siness relations	nin <sup>62</sup> ·		
Turpose and nate	are or the m	ission, operation, bu.	5111633 1 618 (10113)	пρ .		
Assessment of th	e risk of mo	ney laundering <sup>63</sup> : □	YES □ NO			
If YES, level of ris	k assessed :					
☐ Low ☐ Medium ☐ High						
Justification of th	e level of ris	k <sup>64</sup> :				
2. Is the authoris	sed legal per	son? <sup>65</sup>				
A credit or financ	cial institutio	n in Luxembourg or	in the EU?			☐ Yes ☐ No
A company listed on the stock exchange in Luxembourg or in the EU? ☐ Yes ☐ No						
A BO of grouped accounts kept by notaries or members of another independent legal profession?						
A Luxembourg public authority ? ☐ Yes ☐ No						
3. Legal person acting as representative						
Name				Legal form	n	
Coordinated stat	utes	] Yes □ No	RCS No. or oth	ner <sup>66</sup>		

<sup>&</sup>lt;sup>62</sup> Brief description of the purpose and nature of the mission/operation/business relationship.

<sup>&</sup>lt;sup>63</sup> Provisional estimate of the risks of money laundering (low/medium/high).

<sup>&</sup>lt;sup>64</sup> List the elements justifying the level of risk.

<sup>&</sup>lt;sup>65</sup> If the legal person does not fall into one of these categories, continue the questionnaire. If yes, the following items are optional, unless there is a different acceptance procedure (internal procedure specific to the professional).

<sup>&</sup>lt;sup>66</sup> e.g. foreign company number.

Head Office								
Street		No.						
Postal co	code City							
Tel	Mobile No. E-mail							
	Seat of operations <sup>67</sup>							
Street	No.							
Postal co	ode City							
Tel		Mobile No.			E-mail			

4. Management of the representative legal person							
First name + Last name/ Legal form + company name <sup>68</sup>	Quality <sup>69</sup>	Publication : designation / powers of representation <sup>70</sup>					

٠. ١	OVVCIS		or escritation		
Doc	crintian	and	documentation	of the	nowo

Description and documentation of the power of representation (mandate or other evidentiary and relevant documents)

 $<sup>^{\</sup>rm 67}$  Only if the address is different from the head office address.

<sup>&</sup>lt;sup>68</sup> Individual directors, who are responsible for the day-to-day management and signing the contract or letter of assignment, shall be identified as natural persons.

<sup>&</sup>lt;sup>69</sup> Manager, director, member of the management committee or other capacity as permanent representative of the legal person.

<sup>&</sup>lt;sup>70</sup> Recent extract from the RCS or equivalent if it is a legal person not established in Luxembourg.

Established in		
	irst name of the professional, responsible on of the 2004 AML/CFT Law <sup>71</sup>	
		Signature
Mission for the the date of	customer/representative completed at	
Data compilation	n/verification on	
First name, last	name and signature of the professional	

<sup>&</sup>lt;sup>71</sup> Law of 12 November 2004, as amended.

## **DECLARATION OF BENEFICIAL OWNER(S) FORM** Reference/Folder No. Name of the customer Person in charge of the file $\Box$ The customer declares that on the date of \_ \_ / \_ \_ \_ , the following natural persons are its beneficial owners and attaches the documents (e.g. a copy of the identity card or passport) on the basis of which the identity of the persons concerned is established. $\square$ Mr. / Mrs. ....., declares to be the beneficial owner of the company...... up to ...... % of shareholding. Data of the beneficial owner 1 First name Last name Place of birth Date of birth Street No. Postal code City Mobile E-mail Tel No. Verification of the identity documents of the beneficial owner 1<sup>72</sup> ID Card ID Card No. ☐ Yes ☐ No

Passport No.

Issued by<sup>74</sup>

☐ Yes ☐ No

☐ Yes ☐ No

Passport<sup>73</sup>

Validity date

Certification

Date of certification

<sup>&</sup>lt;sup>72</sup> Collect or take a copy (paper or electronic) of the document on the basis of which the identity was verified.

<sup>&</sup>lt;sup>73</sup> Mandatory for all natural persons residing outside the European Union.

<sup>&</sup>lt;sup>74</sup> Inform the public authority that issued the certification.

•	up to % of shareholding.									
Data of the ben	eficial owne	r <b>2</b>								
First name			Last	name						
Place of birth					Date	e of birth			1	
Street		ı							No.	
Postal code		City								
Tel			е				E-mail			
		No.								
Verification of t	ho identity o	locumo	nts of	tha ha	nofic	rial owner	r 2			
ID Card				rd No		Jai Owne	. Z			
Passport <sup>75</sup>	☐ Yes ☐ No		Passport No.							
Validity date	☐ Yes ☐ N	0	1 0335	001014	0.					
			Issued by <sup>76</sup>							
Certification			13340	абу						
☐ Mr. / Mrs company									neficia	l owner of the
Data of the ben	eficial owne	r 3								
First name			Last	name						
Place of birth				Date	e of birth			1	_	
Street		ı							No.	
Postal code		City								
Tel Mol		Mobile	e No.				E-mail			
Verification of	the identity	docume	nts of	the b	enefi	cial owne	er 3			
ID Card	☐ Yes ☐ No		ID Card No.							
Passport <sup>77</sup> ☐ Yes ☐ No		Passport No.								
Validity date	T									
Certification ☐ Yes ☐ No			Issue	d by <sup>78</sup>						
Date of certifica	tion									

 $<sup>^{75}\,\</sup>mathrm{Mandatory}$  for all natural persons residing outside the European Union.

<sup>&</sup>lt;sup>76</sup> Inform the public authority that issued the certification.

<sup>77</sup> Mandatory for all natural persons residing outside the European Union. 78 Inform the public authority that issued the certification.

The professional reserves the right to terminate his or her relationship with the customer if it appears that the information provided are inaccurate or incomplete. The data will be treated confidentially.

I/we declare on my/our honor that the data given/provided in this declaration is true and correct and make the commitment to notify any changes as soon as possible.

Established at		
manager(s), direc	first name(s) and signature(s) of the ctor(s), beneficial owner(s) or other esentative(s) who drew up this	
		Signature





LE GOUVERNEMENT DU GRAND-DUCHÉ DE LUXEMBOURG Administration de l'enregistrement, des domaines et de la TVA